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## QUESTIONNAIRE

### Assessment of the Training Needs and the Application of Information Received During Previous Training at AHIA Women Health Centers

1. Using a five-point scale indicate how knowledge and skills acquired at AHIA training courses is currently implemented in your Center.

Key Topics	5 (fully implemented)	4	3	2	1 (not implemented)
General Management Practices					
General Marketing Practices					
Service Sector Analysis: Demand, Consumption, Forecasting					
Financing					
Progress and Quality Control					
Developing Business Plans					
Cooperation and Joint Decision-Making					
Recommendations on Medical Test Procedures for Women of Different Age Groups					
Birth Control					
Osteoporosis					
Breast Cancer					
Menopause Related Conditions					
STD/HIV					
PMS					
Micronutrient Deficiency					
Client/ Services Database					

2. If one or more answers to the previous question were “1” (not implemented), please list three main reasons why:

Key Topics	Knowledge and Skills are not being implemented because:
General Management Practices	1. _____ 2. _____ 3. _____
General Marketing Practices	1. _____ 2. _____ 3. _____
Service Sector Analysis: Demand, Consumption, Forecasting	1. _____ 2. _____ 3. _____
Financing	1. _____ 2. _____ 3. _____
Progress and Quality Control	1. _____ 2. _____ 3. _____
Developing Business Plans	1. _____ 2. _____ 3. _____
Cooperation and Joint Decision-Making	1. _____ 2. _____ 3. _____
Recommendations on Medical Test Procedures for Women of Different Age Groups	1. _____ 2. _____ 3. _____
Birth Control	1. _____ 2. _____ 3. _____

Osteoporosis	1. _____ 2. _____ 3. _____
Breast Cancer	1. _____ 2. _____ 3. _____
Menopause Related Conditions	1. _____ 2. _____ 3. _____
STD/HIV	1. _____ 2. _____ 3. _____
PMS	1. _____ 2. _____ 3. _____
Micronutrient Deficiency	1. _____ 2. _____ 3. _____
Client/ Services Database	1. _____ 2. _____ 3. _____

3. Please indicate the areas, which require additional training and are directly related to your Center's operations:

- General management and organizational principles (for example, key components of a business plan, methods of market analysis, estimating cost of services etc.):

1) \_\_\_\_\_

2) \_\_\_\_\_

3) \_\_\_\_\_

4) \_\_\_\_\_

5) \_\_\_\_\_

- Implementation of clinical recommendations:

- 1) \_\_\_\_\_
- 2) \_\_\_\_\_
- 3) \_\_\_\_\_
- 4) \_\_\_\_\_
- 5) \_\_\_\_\_

- Other topics:

- 1) \_\_\_\_\_
- 2) \_\_\_\_\_
- 3) \_\_\_\_\_
- 4) \_\_\_\_\_
- 5) \_\_\_\_\_

4. How many full-time positions does your Center have?

\_\_\_\_\_

5. How many management positions does your Center have?

\_\_\_\_\_